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10 UNITED STATES DISTRICT COURT

11 NORTHERN DISTRICT OF CALIFORNIA

12 SAN FRANCISCO DIVISION

13 WAYMO LLC,

14 Plaintiff,

15 vs.

16 UBER TECHNOLOGIES, INC.;
17 OTTOMOTTO LLC; OTTO TRUCKING
LLC,

18 Defendants.

CASE NO. 3:17-cv-00939

**PLAINTIFF WAYMO LLC'S
OPPOSITION TO DEFENDANTS'
MOTION IN LIMINE 22**

Date: September 27, 2017

Time: 8:00 a.m.

Ctrm: 8, 19th Floor

Judge: Honorable William H. Alsup

Trial Date: October 10, 2017

Uber's MIL attempts to block highly relevant testimony about prior acts under the cloak of the later-filed Benchmark complaint. Contrary to Uber's representations that he has no personal knowledge, Bill Gurley was a Director of Uber from January 2011 until June 2017. He attended the April 11, 2016 meeting where Uber's Board unanimously approved the Otto deal based on a presentation made by then-CEO Travis Kalanick where Kalanick represented to the Board that the Stroz investigation had come up "[REDACTED]". Gurley later obtained access to the diligence report and was surprised and angry that Kalanick had misrepresented the results of the investigation. He testified that had he known the true facts at the time, he would not have approved the Otto deal. He also testified as to several Board meetings he personally attended where he advocated that Levandowski should be terminated, but that Kalanick refused. The list of highly relevant percipient testimony goes on and on. Uber's contention that Gurley's testimony is based on his reading of that complaint, public filings in this litigation, or articles in the press is simply false. And Uber's contention that Waymo is trying to insert Uber's other fiascos into this case is deliberately misleading -- Gurley's questioning was limited solely to the fiasco that resulted in the present case. Gurley's testimony about pre-Benchmark complaint events should be admitted. The complaint filed by Benchmark asserting that Kalanick improperly hid evidence of stolen Google files to obtain approval of the Otto acquisition, also is highly relevant and should be admitted in redacted form.

BACKGROUND

Waymo noticed Gurley's deposition on June 28. (Ex. 1.) On July 18, Uber moved for a protective order to avoid having to produce Gurley for deposition. (Dkt. 953.) The Court rejected that motion on July 20 and permitted Waymo to proceed with Gurley's deposition. (Dkt. 1012 at 5:13-6:14.) After repeated requests for a deposition, on July 25 Uber tactically offered Gurley's deposition on August 24 -- the final day of fact discovery. (Ex. 2.) Uber refused to provide an earlier date for Gurley's deposition. (See Dkt. 1150-4 at 1.) On August 10 -- almost six weeks after Waymo noticed Gurley's deposition, and three weeks after the Court ordered Uber to make him available for deposition -- Gurley's firm, Benchmark, filed a complaint against Kalanick in Delaware Chancery

1 Court. (Uber Ex. 7.) The complaint alleged fraud, and breach of duties based on, among other
 2 things, Kalanick's misconduct in connection with the Otto acquisition.¹ (*Id.* ¶¶ 31-40; 63-85.)

3 At Gurley's August 24 deposition,² counsel for Uber repeatedly permitted Gurley to testify
 4 that Kalanick told the Board at the April 11 meeting approving the Otto deal that the interim Stroz due
 5 diligence report had come back "[REDACTED]".³ However, Uber instructed Gurley not to answer on grounds
 6 of privilege any questions probing what exactly Kalanick told the board about this "[REDACTED]" interim
 7 diligence report or what the truth about the diligence process really was once Gurley had an
 8 opportunity to read the Stroz Report.⁴ In spite of Uber's obstructionism, however, Gurley testified
 9 that upon reading the Stroz Report, he was "upset" and "angry" that it was not disclosed to the Board
 10 before the April 11 vote and that he would have objected to moving forward with the Otto transaction
 11 if he had known about it at the time. (Ex. 1 at 130:7-131:25; 129:6-130:5.) Gurley also testified,
 12 based on his involvement at the time, that Kalanick's statement "to the board [REDACTED]"
 13 [REDACTED]
 14 [REDACTED]" failed to meet Kalanick's duties to Uber (*id.* at 168:23-15.)
 15 and constituted a misrepresentation to the Board of Directors."⁵ (*Id.* at 150:23-151:7.)

16 **I. GURLEY'S TESTIMONY IS RELEVANT AND ADMISSIBLE**

17 Gurley has highly relevant testimony about key issues (such as what Uber knew and when
 18 Uber knew it) and the credibility of key witnesses (such as Kalanick). The jury should hear this
 19 testimony from a former Uber Board member in evaluating the evidence of Uber's trade secret
 20 misappropriation and the credibility of Uber's former CEO. Although claiming he has no relevant
 21 personal knowledge, Uber admits to "his role as an Uber board member prior to his June 2017
 22 resignation." (MIL 22 at 3.) These are exactly the areas on which Waymo examined Gurley – Board

23 ¹ Uber tries to shoe-horn into its MIL references to different Quinn Emanuel attorneys' limited
 24 appearance in that suit on behalf of a different investor client (Sofreh LP and Stephen Russel), but
 25 that motion has no relevance to Uber's MIL 22 and Uber presents no actual argument it is.

26 ² Uber selectively provided only 20 pages of Gurley's deposition. In order to provide the Court with
 a complete picture of Gurley's testimony, Waymo provides the entire transcript (Ex. 1.).

27 ³ See, e.g., Ex. 1 at 45:23-46:3; 56:8-13; 62:12-14; 67:2-6; 163:10-17; 164:1-7; 168:25-169:7.

⁴ See, e.g., Ex. 1 at 47:5-24; 49:10-50:9; 87:20-92:11.

⁵ As indicated at the deposition (Ex. 1 at 63:7-8), now that the Federal Circuit has affirmed the
 28 Court's orders overruling Uber's objections, Waymo will be seeking a second deposition of Gurley.

1 meetings he attended, conversations he had with Uber Directors and executives as a Board member,
 2 and interactions he had related to Uber’s governance and the investor demand (made while Mr. Gurley
 3 was still a Director) that Kalanick resign for misconduct connected to the Otto deal (among other
 4 things). (*See generally* Ex. 1.) Uber offers no justification at all for excluding the vast majority of
 5 Gurley’s testimony. (*See, e.g., id.* at 12:22-74:14.) Even for the specific events that Uber does
 6 address, its arguments fail. Uber’s months-long delay in firing Levandowski is highly relevant to
 7 Uber’s ratification of his conduct, and therefore the jury should hear Gurley’s testimony that he
 8 recommended firing Levandowski sooner but that Kalanick resisted (*id.* at 83:13-15) – and that the
 9 Board left the ultimate decision to Kalanick even though they had the authority to order
 10 Levandowski’s termination and “could have made a motion and voted to do that.” (*Id.* at 102:12-23.)
 11 The investor letter asking Kalanick to resign based – in part – on his misconduct in connection with
 12 the Otto deal is relevant to rebut Uber’s theory of the case that there was nothing unusual or
 13 suspicious about the acquisition, and is not hearsay or lacking foundation because Gurley was one of
 14 its authors. (*Id.* at 143:22-144:2.) To be sure, this testimony is harmful to Uber, but Rule 403
 15 obviously does not preclude all harmful evidence, only evidence whose probative value is
 16 substantially outweighed by “unfair prejudice.” Gurley’s testimony is not unfair, as the evidence is
 17 highly relevant and any harm is a problem created by the conduct of Uber’s own executives.

18 Nor is there any basis to exclude Gurley’s testimony that, for example, he would have objected
 19 to the Otto transaction if he had known the truth about the Stroz Report. (Ex. 1 at 129:6-130:5.)
 20 Gurley attended the April 11 Board meeting where Kalanick explained the deal’s financial terms and
 21 indemnity provisions and provided a report on the interim due diligence results. (Dkt. 1096-5.)
 22 Gurley has also later read the Stroz Report. Therefore there is nothing speculative about his testimony
 23 about what happened at the meeting and his reaction upon reading what the report actually said. Nor
 24 is it inappropriate for Gurley – the sole person who knows what he saw and heard versus what is in the
 25 report – to say that if he had known the truth, he would not have approved the deal. His testimony
 26 regarding what his reaction would have been on April 11 if he had known the true facts is plainly
 27 admissible testimony. Gurley’s testimony on this issue – including whether Kalanick concealed
 28 “remarkably critical” information from the Board – is highly relevant to multiple issues in this case.

1 **II. THERE IS NO REASON TO EXCLUDE THE BENCHMARK LAWSUIT**

2 Uber argues that the Benchmark complaint covers several prejudicial issues not relevant to this
3 case, which would result in distracting “mini-trials”. While it is true that the Benchmark complaint
4 references various Uber scandals (which the Court has ruled should be excluded from trial “unless
5 Uber opens the door by saying that it’s a good corporate citizen” (Dkt. 775 at 4:8-22)), it is clear from
6 Gurley’s deposition transcript that Waymo’s examination is limited to the issues in this case.⁶
7 Counsel asked no questions about, and deliberately avoided, the other fiascos listed in the complaint.
8 Uber therefore attacks a straw man. There will be no “mini-trials”; the only aspects of the complaint
9 at issue are those that are the center of the “big” trial.

10 Uber also argues that Gurley’s testimony about the Benchmark complaint allegations are not
11 based on his personal knowledge, but rather on “public filings in this case.” (MIL 22 at 4.) However,
12 Uber is quoting Gurley out of context – as is clear from the complete transcript, Gurley referenced
13 items that were “in the public record” not because he lacked personal knowledge of those facts, but in
14 order to get around Uber’s relentless privilege objections that tried to impede examination about the
15 Stroz investigation. (*See, e.g.*, Ex. 1 at 162:14-164:7; 171:12-24.) And Gurley confirmed that that he
16 had personal knowledge of the allegations in the complaint that Waymo questioned him about – nor
17 has Uber identified any allegations that Gurley purportedly lacks personal knowledge about.

18 Waymo agrees that allegations in the complaint unrelated to the facts surrounding the Otto
19 acquisition and Stroz report should be redacted. But the relevant portions of the complaint – for
20 example, that Travis Kalanick withheld critical information about the Stroz investigation from the
21 Board at the April 11 meeting – are plainly relevant to multiple issues in this case, including that the
22 CEO of Uber knew about Levandowski’s misappropriation, hid the facts from the Board, and agreed
23 to Levandowski’s demand to be indemnified in order to get Waymo’s trade secrets.

24 **CONCLUSION**

25 For the foregoing reasons, Defendants’ MIL 22 should be denied.

26 ⁶ Uber references the Benchmark complaint over ten times in its brief, suggesting that this was
27 the main topic of the deposition. In fact, the Complaint was one exhibit (of nine total exhibits)
28 and Waymo’s examination on it lasted slightly over 30 minutes (out of four hours total), limited to
facts alleged in the complaint relating to the Otto acquisition. (*See* Ex. 1 at 157:1-174:11.)

1 DATED: September 13, 2017

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2
3 By /s/ Charles K. Verhoeven

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